

MARK STATER

Professor of Economics
Trinity College, Hartford, CT

CONTACT INFORMATION

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EDUCATION

Ph.D. Economics, University of Oregon, 2004
M.S. Mathematics, University of Oregon, 1999
B.A. Economics & Mathematics, University of Oregon, 1996

FIELDS OF SPECIALIZATION

Econometric Theory: Generated Regressors, Instrumental Variables, and GMM Estimation

EMPLOYMENT

Professor of Economics, Trinity College, Hartford, CT (July 2022 – present)

Associate Professor of Economics, Trinity College, Hartford, CT (July 2011 – June 2022)

Assistant Professor of Economics, Trinity College, Hartford, CT (July 2008 – June 2011)

Assistant Professor of Public Administration and Policy, University of Georgia, Athens, GA
(August 2004 – May 2008)

Adjunct Instructor, Business and Management, Northwest Christian College, Eugene, OR (July
2000 – June 2004)

Graduate Teaching Fellow, Economics, University of Oregon, Eugene, OR (September 1999 –
June 2004)

Graduate Teaching Fellow, Mathematics, University of Oregon, Eugene, OR (September 1997 –
June 1999)

Teaching Assistant, Economics, Rice University, Houston, TX (August 1996 – May 1997)

PUBLICATIONS

Refereed Journal Articles

Jones Stater, Keely and Stater, Mark (2019). "Is it 'Just Work'? The Impact of Work Rewards on Job Satisfaction and Turnover Intent in the Nonprofit, For-profit, and Public Sectors," *American Review of Public Administration*, Vol. 49, No. 4, pp. 495-511

Singell, Larry D., Jr, Stater, Mark, and Hui-Hsuan Tang (2018). "Let the Sunshine in: An Analysis of the Placement and Pay of University Presidents and the Effects of Open Records Statutes," *Journal of Labor Research*, Vol. 39, pp. 405-432

Ahmed, Rasha and Stater, Mark (2017). "Is Energy Efficiency Underprovided? An Analysis of the Provision of Energy Efficiency in Multi-Attribute Products," *Resource and Energy Economics*, Vol. 49, pp. 132-149

Ahmed, Rasha, Stater, Mark, and Michael S. Visser (2017). "Market and Welfare Effects of Big Box Retail Entry in a Linear City Model with Oligopolistic Competition." *Annals of Economics and Statistics*, No. 127, pp. 123-161

Becker-Blease, John, Elkinawy, Susan, Hoag, Christopher, and Mark Stater (2016). "The Effects of Executive, Firm, and Board Characteristics on Executive Exit." *Financial Review*, Vol. 51, No. 4, 527-557.

Stater, Mark and Wenger, Jeffrey B. (2015). "The Immediate Hardship of Unemployment: Evidence from the U.S. Unemployment Insurance System." *Eastern Economic Journal*, Vol. 43, No. 1, pp. 17-36.

Ahmed, Rasha, Jones Stater, Keely, and Mark Stater (2013) "The Effect of Poverty Status and Public Housing Residency on Residential Energy Consumption in the U.S." *Energy Studies Review*, Vol. 20, No. 1, 1-33.

Kolpin, Van W. and Stater, Mark (2013) "The Real Deal? Information Asymmetries and Tuition Discounting in Higher Education," *Review of Economic Analysis*, Vol. 5, No. 2, 190-212.

McDowell, John M., Singell, Larry D., Jr., and Mark Stater (2011). "On (and Off) the Hot Seat: An Analysis of Entry into and out of University Administration," *Industrial and Labor Relations Review*, 64(5): 889-909

Stater, Mark (2011). "Financial Aid, Student Background, and the Choice of First Year College Major," *Eastern Economic Journal*, 37(3): 321-343

Elkinawy, Susan and Stater, Mark (2011). "Gender Differences in Executive Compensation: Variation with Gender Board Composition and Time," *Journal of Economics and Business*, 63(1): 23-45

Becker-Blease, John, Elkinawy, Susan, and Mark Stater (2010). "The Impact of Gender on Voluntary and Involuntary Executive Departure," *Economic Inquiry*, 48(4): 1102-1118

D'Arcy, Laura P., Stater, Mark, and Jeffrey B. Wenger (2009). "Search Costs and Re-employment Wage Gains for Displaced Workers," *Industrial Relations*, 48(4): 589-609

Stater, Mark (2009). "The Impact of Financial Aid on College GPA at Three Flagship Public Institutions," *American Educational Research Journal*, 46(3): 782-815

McDowell, John M., Singell, Larry D., Jr. and Mark Stater (2009). "Congratulations or Condolences? The Role of Human Capital in the Cultivation of a University Administrator," *Economics of Education Review*, 28(2): 258-267

Stater, Mark and Visser, Michael S., (2008). "Implications of Big Box Retail Location on Regional Profits, Consumer Utility, and Land Rents," *Review of Regional Studies*, 38(1): 9-28

Elkinawy, Susan and Stater, Mark (2008). "The Effect of the Mexican Crisis on Corporate Cash Holdings," *Global Business and Finance Review*, 13(2): 31-43

Becker-Blease, John, Elkinawy, Susan, and Mark Stater (2007). "Media Reporting of Executive Resignations: Is there a Gender Difference?" *Journal of Business and Behavioral Sciences*, 16(2): 98-113

Elkinawy, Susan and Stater, Mark (2007). "Financial Liberalization and the Risk-Return Relationship: Evidence from Brazil," *Global Business and Finance Review*, 12 (2): 41-56

Singell, Larry D., Jr. and Stater, Mark (2006). "Going, Going, Gone: The Effects of Aid Policies on Graduation at Three Large Public Universities," *Policy Sciences* 39(4): 379-403

McDowell, John M., Singell, Larry D., Jr., and Mark Stater (2006). "Two to Tango? Gender Differences in the Decisions to Publish and Coauthor," *Economic Inquiry* 44(1): 153-68

Book Chapters

Stater, Mark (2009). "The Privatization of Higher Education: Policy Lessons Learned from the Privatization of other Formerly Public Agencies," pp. 134-159 in *Privatizing the Public University: Perspectives from across the Academy*, edited by Christopher C. Morphew and Peter D. Eckel, Baltimore: The Johns Hopkins University Press

WORK IN PROGRESS

Articles Submitted to Journals / Under Review

"Automobile Technology and Tradeoffs: An Empirical Analysis of the U.S. Cars Market," with Rasha Ahmed, under review at *Economics Letters*

Working Papers

“Higher Education Markets: The Equilibrium Impact of State and Federal Student Aid” with Van Kolpin

TEACHING EXPERIENCE

University of Oregon

Department of Mathematics
Department of Economics
Eugene, OR
1997 – 2004

College Algebra
Elementary Functions
Principles of Macroeconomics
Introduction to Econometrics

Northwest Christian College

Department of Business & Mgmt.
Eugene, OR
2000-2004

Principles of Microeconomics
Probability and Statistics w/ Business Applications
Managerial Economics

University of Georgia

Dept. of Public Admin & Policy
Athens, GA
2004 - 2008

Foundations of Policy Analysis
Program Evaluation
Policy Analysis
Education Policy
Data Applications and Statistics

Trinity College

Department of Economics
Hartford, CT
2008 – present

Basic Economic Principles
Public Finance
Basic Econometrics
Cost-Benefit Analysis
Mathematical Economics
Urban Economics
Microeconomic Theory
Drug Policy (senior seminar)

PRESENTATIONS

Conferences

“The Political Economy of Marijuana Decriminalization,” *International Atlantic Economic Society*, Washington, D.C., October 2016

“Gender Differences in Executive Compensation: Variation with Gender Board Composition and Time,” *Financial Management Association*, New York, NY, October 2010

“On (and Off) the Hot Seat: A Survival Analysis of Entry into and out of University Administration,” with John McDowell and Larry D. Singell, Jr., *Western Economic Association*, Portland, OR, July 2010

“Job Satisfaction and Turnover in Private, Public, and Non-profit Employment,” with Keely Jones Stater, *Western Economic Association*, Vancouver, BC, July 2009

“Signaling Equilibria with Variable Returns,” with Van Kolpin, *Western Economic Association*, Seattle, WA, July 2007

“Financial Aid, Student Background and the Choice of College Major,” *Western Economic Association*, Seattle, WA, July 2007

“Firm Performance, Compensation, and the Departure of Male and Female Executive Officers,” with John R. Becker-Blease and Susan Elkinawy, *Southern Economic Association*, Charleston, SC, November 2006

“The Privatization of the Public University: Policy Lessons Learned from the Privatization of other Formerly Public Enterprises,” University of Georgia State of the Art in Higher Education Conference, Institute of Higher Education, Athens, GA, October 2006

“Determinants of College Performance at Large Moderately Selective Public Institutions,” *Western Economic Association*, San Diego, CA, July 2006

“Which Economists Get Kicked Upstairs? Evidence from AEA Data,” with John McDowell and Larry D. Singell, Jr., *Western Economic Association*, San Diego, CA, July 2006

“College Entry Games with Information Asymmetries,” with Van Kolpin, *Southern Economic Association*, Washington, DC, November 2005

“College Pricing Policies and Student Enrollment Decisions: The Effects of Strategic Interactions and Government Aid,” with Van Kolpin, *Western Economic Association*, Vancouver, BC, July 2004

“Two to Tango? Old Boy Networks and Gender Differences in the Joint Decision to Publish and Coauthor,” with John McDowell and Larry D. Singell, Jr., *Southern Economic Association*, San Antonio, TX, November 2003

Invited Talks

“On (and Off) the Hot Seat: A Survival Analysis of Entry into and out of University Administration,” with John McDowell and Larry D. Singell, Jr., presented to the Wesleyan University Department of Economics, Middletown, CT, November 4, 2009

“Just Work? The Impact of Work Rewards on Job Satisfaction and Turnover for Non-profit, Public, and For-Profit Employees,” with Keely Jones Stater, presented to the University of Connecticut Department of Public Policy, Hartford, CT, April 2, 2009

“College Pricing Policies and Student Enrollment Decisions: The Effects of Strategic Interactions and Government Aid,” with Van Kolpin, presented to the University of Georgia Department of Economics, Athens, GA, Fall Semester 2004

Conference Session Chair

Empirical Public Economics, *Western Economic Association*, San Diego, CA, July 2006

Conference Discussant

“Parental Job Loss and Infant Health,” by Jason Lindo, *Western Economic Association*, Portland, OR, July 2010

“Adolescent Binge Drinking and Academic Performance: New Evidence from Add Health,” by Joseph J. Sabia, *Western Economic Association*, Seattle, WA, July 2007

“The Role of Social Capital on Health in Elderly Individuals,” by Bosu Seo and Ben Senauer, *Western Economic Association*, Seattle, WA, July 2007

“Evidence on the College Enrollment Decision,” by Robert W. Baumann, *Western Economic Association*, Seattle, WA, July 2007

“Is it Where You Go or Who You Know? Advisors, Students, and the Early-Career Productivity of Economics PhDs,” by Michael Hilmer and Christiana Hilmer, *Southern Economic Association*, Charleston, SC, November 2006

“Are Children Left Behind? The Distributional Effects of the No Child Left Behind Act,” by John Krieg, *Southern Economic Association*, Charleston, SC, November 2006

“Explaining the Differences in Kidney Organ Donations across Countries,” by Rigmar Osterkamp and Oliver Rohn, *Western Economic Association*, San Diego, CA, June 2006

“College Enrollment, Attrition, and Degree Progress,” by James N. Wetzel and Leslie S. Stratton, *Western Economic Association*, San Diego, CA, June 2006

“Why Do Banks Hold Capital in Excess of Regulatory Requirements? A Functional Approach,” by Diemo Dietrich, *Western Economic Association*, San Francisco, CA, July 2005

“Rising Income Inequality and K-12 Education Finance: An Application of the Median Voter Theorem,” by Sean Corcoran and William Evans, *Southern Economic Association*, New Orleans, LA, November 2004

“Job Quality in the Recovery,” by Elise Gould, Jared Bernstein, and Arindrajit Dube, *Association for Public Policy Analysis and Management*, Atlanta, GA, October 2004

“Assessing the Impact of Eliminating Affirmative Action,” by Jessica S. Howell, *Western Economic Association*, Vancouver, BC, July 2004

SERVICE

Trinity College

Faculty Secretary and Chair of Faculty Conference, July 2019 – June 2021

Secretary of Trinity College AAUP Chapter, July 2017 – June 2020

Admissions and Financial Aid Committee, July 2016 – June 2017

Educational Policy Committee, Jan. 2015 – June 2015

Panel Participant on Travelers’ Institute Screening of ‘Overdraft’, Feb. 2013

Search Committee for Industrial Organization / Health position, Sept. 2011 – Jan. 2012

Processing and Approval of Economics Transfer Credit Applications, Sept. 2011 – June 2015

Curriculum Committee, January 2009 – August 2011

Curriculum Committee Subcommittee on new course approvals, May 2011 – August 2011

Curriculum Committee Subcommittee on interdisciplinary majors, Feb. 2011 – May 2011

CC Subcommittee on external review of Anthropology Department, Sept. 2010 – May 2011

Curriculum Committee Subcommittee on new course approvals, Sept. 2009 – May 2010

CC Subcommittee on external review of Psychology Department, March 2009 – April 2009

Co-Coordinator, Senior Thesis Program, Economics Department, August 2009 – May 2011

Member of Panel on PhD Program Experiences in Social Sciences, November 3, 2009

Co-host of economics department open house during VIP Days, April 13, 2010

Economics / Social Science Profession

Referee for:

American Economic Review

Economics Bulletin

Southern Economic Journal

Economics of Education Review

Regional Science and Urban Economics

Journal of Policy Analysis and Management

Eastern Economic Journal

Journal of Economic Education

Public Finance and Management

International Journal of Hospitality Management

Educational Evaluation and Policy Analysis

Journal of Corporate Finance

Journal of Higher Education

Energy Studies Review

Industrial Relations

Social Science Journal

Journal of Modern Applied Statistical Methods
Network Science

AWARDS

Commendation for Meritorious Service to the Faculty, Trinity College, May 2020
Dean Arthur H. Hughes Award for Achievement in Teaching, Trinity College, May 2011
Co-Professor of the Year, Dept. of Public Admin. and Policy, Univ. of Georgia, April 2008
Professor of the Year, Dept. of Public Administration and Policy, Univ. of Georgia, April 2007
Professor of the Year, Dept. of Public Administration and Policy, Univ. of Georgia, April 2006
DeCou Prize, Department of Mathematics, University of Oregon, June 1996
Phi Beta Kappa, University of Oregon, June 1996
Oregon Six, University of Oregon Phi Beta Kappa, June 1996
Grace Morris Scholarship, University of Oregon, 1994-95 and 1995-96
Presidential Scholarship, University of Oregon, 1991-95