

Arthur Schneider
Senior Lecturer in Economics
Trinity College

Economics Department
Trinity College
300 Summit Street
Hartford CT 06106

Office Phone: 860 297-5158
E-mail: Arthur.Schneider@trincoll.edu

EDUCATION

2008 Ph.D., Economics, University of Connecticut, Storrs, CT

2004 M.A., Economics, University of Connecticut, Storrs, CT

1997 B.A., Economics, University of Connecticut, Storrs, CT

ACADEMIC APPOINTMENTS

2015 – Present Senior Lecturer in Economics, Department of Economics, Trinity College,
Hartford, CT

2008-2015 Visiting Assistant Professor of Economics, Department of Economics, Trinity College,
Hartford, CT

2004-2008 Visiting Lecturer in Economics, Department of Economics, Trinity College, Hartford,
CT

TEACHING EXPERIENCE

Theory of Games and Experimental Game Theory

Basic Economic Principles

Microeconomic Theory

Alternative Economic Systems

Industrial Organization and Public Policy

Game Theory

Senior Seminar in Experimental Economics

First Year Seminar Games of Strategy and Predictably Irrational Behavior

WORK IN PROGRESS

“Predatory Pricing: Myths and Misconceptions,” with Nicholas Vasquez, Christopher Stoeckle and Nicholas Fusco

“The Impact of Alcohol Consumption on Strategic Behavior in Competitive Environments: Evidence from a Public Goods Game,” with Tehani Guruge and Wesley Vesprini

“Personality Traits and Behavior: The Role of Conscientiousness and Agreeableness in Competitive Social Dilemma Situations,” with Viktoriya Lineva

“Reputation Effects in Competitive Social Dilemma Situations: Evidence from a Public Goods Game,” with Timothy Carson

“Gender Differences in Charitable Giving of the Millennial Generation,” with Sergio Armendariz and Akeem Perkins

“Reversal of Preferences for Attractiveness: Do women respond the same way as men? Of course Not”, with Georgios Papadeas, Evan Abraham and Connor Sullivan

“Can Trust be rebuilt once it is broken? The evidence from a two-stage sequential trust game,” with Alexandra Mehraban, and Robin Neschke

“Religious Bias in Charitable Giving”, with Dana Gionfriddo, Brian Grasso, Sam Johnson, and Yichen Li

PRESENTATIONS

“Gender Bias and the Impact of Priming on Ultimatum Bargaining,” 2010 International ESA Conference, Copenhagen, Denmark.

“Predatory Pricing: Myths and Misconception,” 2010 North-American ESA Conference, Tucson, Arizona.

“The Impact of Alcohol Consumption on Strategic Behavior in Competitive Environments: Evidence from a Public Goods Game”, 2011 European ESA Conference, Luxembourg.

“Personality Traits and Behavior: The Role of Conscientiousness and Agreeableness in Competitive Social Dilemma Situations,” 2012 International ESA Conference, New York University, New York.

“Reputation Effects in Competitive Social Dilemma Situations: Evidence from a Public Goods Game,” 2012 European ESA Conference, Cologne, Germany.

“Can Trust be rebuilt once it is broken? The evidence from a two-stage sequential trust game,” 2014 Asia-Pacific Economic Science Association Conference, Auckland, New Zealand.

“Gender Differences in Charitable Giving of the Millennial Generation,” 2015 European ESA Conference, Heidelberg, Germany.

“Reversal of Preferences for Attractiveness: Do women respond the same way as men? Of course Not,” 2016 European ESA Conference, Bergen, Norway.

“Religious Bias in Charitable Giving”, 2018 World ESA Conference, Berlin, Germany

ECONOMICS SENIOR THESES STUDENTS

Class of 2021

The Impact of Social Norms Marketing on COVID Hygiene Behaviors of Trinity College Students, Olivia Barden

Class of 2020

Low-Reward Dishonesty: Evidence from a Field Experiment, Bora Zaloshnja

The Impact of Competition on Cooperation: Evidence from a Series of Bargaining Game Experiments, Cole Wright

Class of 2019

Gender Bias in Self-Perceived Confidence and Competence, Danielle Bibeault

Class of 2018

Brand Bias and Customer-Based Brand Equity in the Supermarket Industry, Peyton MacNaught

Class of 2014

Social Norm Marketing and Its Influence on Tax Compliance, Yuxi Cai

Class of 2012

The Effects of Conscientiousness and Agreeableness on Group Cooperation: A Public Goods Dilemma, Viktoriya Lineva

Class of 2009

Altruism and trust: an experimental examination of the evolution of strategies in repeated play trust games, William Burns

Comparative institutional analysis: the Swedish economic model revisited, Gustav Detter.

Class of 2008

Predatory pricing: myths and experiments, Christopher Stoeckle

Trust and reciprocity: an experimental examination of repeated play in trust games, Ben Kuehn